Home Show Survival Guide
Gear Up to Get the Most From Your Visit

CHAMPION

GetChampion.com

What to Bring:

List of Project
Needs and Questions:

Nothing is worse than walking away and then remembering that important question or piece of information that you missed.

Photos:

Bring photos of your project site (windows, siding, sunroom, roofing), along with photos of example projects that you like. This will allow vendors to more accurately design to your needs.

Measurements:

Bring measurements for your projects. For instructions on how to properly measure windows and for more information, visit:

ChampionWindow.com/ consumer

Budget:

Know your budget before you get to the event, as you do not want to miss any show savings or promotions.

Questions to Ask:

1. Who designs your products? What makes you different from your competition? The industry is saturated with contractors. Find out what sets them apart from everyone else.

2. Who builds your products? Where are they made?

3. Who installs your products?

4. What is your guarantee? Does that include installation? How long is the guarantee? Is the warranty transferable?

5. Who will I contact for service or a problem? Good contractors will hold themselves accountable for servicing if a problem should arise.

6. How many years have you been in business? A company's tenure can be a testament to the quality of its products and services.

Get Comfortable and Keep Your Energy Level Up!

- Comfortable shoes

- **Backpack vs. shoulder bag:** Leaves your hands free to take notes

- Dress in layers

- **Deep pockets:** Wear something with secure pockets to keep your smartphone, checklist, and pen/notepad so you have quick, easy access to all of them.

- **Hydrate:** Event floors can be warm.

QUICK TIP:
Bring envelope-address labels: Stick your address labels on prize/info entries to save writing it down every time.

Vendors to Visit:

Champion Window	Company:	Company:	Company:	Company:
Booth #:	Booth #:	Booth #:	Booth #:	Booth #:
Products:	Products:	Products:	Products:	Products:
Notes:	Notes:	Notes:	Notes:	Notes: